

## **Current Report No. 46/2022**

**Date: 04.11.2022**

### **Subject: Preliminary estimated consolidated financial data for Q3 2022**

The Management Board of UNIMOT S.A. (the "Company"), with its registered office in Zawadzkie, announces that, having analysed and verified the preliminary estimated selected consolidated financial data for Q3 2022 ("Preliminary Data"), it has decided to publish it as confidential information.

The consolidated Preliminary Data is as follows:

- total revenue: PLN 3,786 million,
- EBITDA (i.e. earnings before interest, taxes, depreciation and amortisation): PLN 61 million,
- Adjusted EBITDA (i.e. EBITDA adjusted for estimated valuation of compulsory reserve of liquid and gaseous fuels, justified time shifts of cost and revenue and one-time events events): PLN 124 million.

Comparable, consolidated data for Q3 2021 is:

- total revenues: PLN 2,081 million,
- EBITDA: PLN 11 million,
- Adjusted EBITDA: PLN 12 million.

The following factors had a major impact on the consolidated Adjusted EBITDA in Q3 2022:

- the ongoing war in Ukraine and the consequent high uncertainty on global markets, as well as the effects of the sanctions imposed on Belarus and Russia,
- an increase in sales volumes of diesel, petrol and bio-fuels by 21 per cent year-on-year to 492,000 m<sup>3</sup> and of LPG by 30 per cent to 68,000 tonnes as a result of increased demand on the domestic market and from Ukrainian customers,
- the sale of part of the compulsory reserve as a consequence of the organisational changes announced by the Company in current report No. 39/2022 of 1 August 2022 contributed to the generation of PLN 23 million of adjusted EBITDA,
- logistical challenges limiting the ability to take advantage of market opportunities.

The Preliminary Data presented has been prepared on the basis of preliminary financial data for Q3 2022 available to the Company's Management Board. The estimates have been made to the best knowledge of the Management Board at the date of preparation and are subject to change. The final figures will be published in the interim report for Q3 2022.

Legal basis:

Article 17(1) of Regulation (EU) No 596/2014 of the European Parliament and of the Council of 16 April 2014 on market abuse (MAR Regulation)

Persons representing the Company:

**Filip Kuropatwa, Vice-President of the Management Board**